



# MANAGEMENT DEVELOPMENT PROGRAM COMING TO YOU

## Do you have

- Department heads and mid-level managers who need a skill boost?
- Management level retirements on the horizon and need to prepare the next management team?
- Staff who were promoted because they were good workers but need management and leadership specific training?

If so, the Carl Vinson Institute of Government has just the training solution for you—the **Management Development Program** (MDP). MDP is now being offered regionally to improve access for communities across the state.

MDP offers comprehensive management and leadership development tailored for local government. The program is designed to help managers become better leaders and has produced measurable results for cities and counties alike.

## The regional MDP

- Offered at locations throughout the state for the convenience of surrounding communities.
- Open enrollment so that individuals can participate.
- Opportunities for leaders in communities that are smaller and have more limited budgets.

### *What your peers are saying about the program:*

“This course has given me great insights into how not to judge people on sight but to become a better player by really listening.” –*City of Griffin*

“Great curriculum, instructor animated, interesting—made the class fun and conducive to learning. Thanks for the ideas and attentiveness to individual situations.” –*Floyd County*

MDP is a 20-day program that extends over an eight-month period. Courses are offered in two-day modules in an informal learning environment. Expect to be engaged through a variety of techniques and activities.

## The three-part development process includes

- Self-Awareness—personality preferences, supportive communication, problem solving, coaching and counseling, and goal setting
- Skill Development—utilizing power effectively, empowering and delegating, managing conflict, and leading effective teams
- Management Application—project planning, conducting needs assessments, preparing cost analyses, developing process improvement plans, and effective public speaking

**Training and workforce development are critical to any organization’s success.  
Participation in MDP is an investment in your organization’s future.**

The cost is \$1,700 per participant and includes instruction, textbook, assessment instruments, and individual coaching.

To register, contact **Laura Bayne** at [lbayne@uga.edu](mailto:lbayne@uga.edu) or **706-542-0505**.

If your city/county is interested in hosting training, contact **Eric Robinson** at [ericr@uga.edu](mailto:ericr@uga.edu) or **404-463-6807**.